

Understand the basics behind decarbonization



Carbon Emissions in Buildings



~30%

Design & Build

Embodied carbon emissions relate to the building materials manufacturing, transport, installation, use, maintenance, and replacement / disposal.



~70%

Operate & Maintain

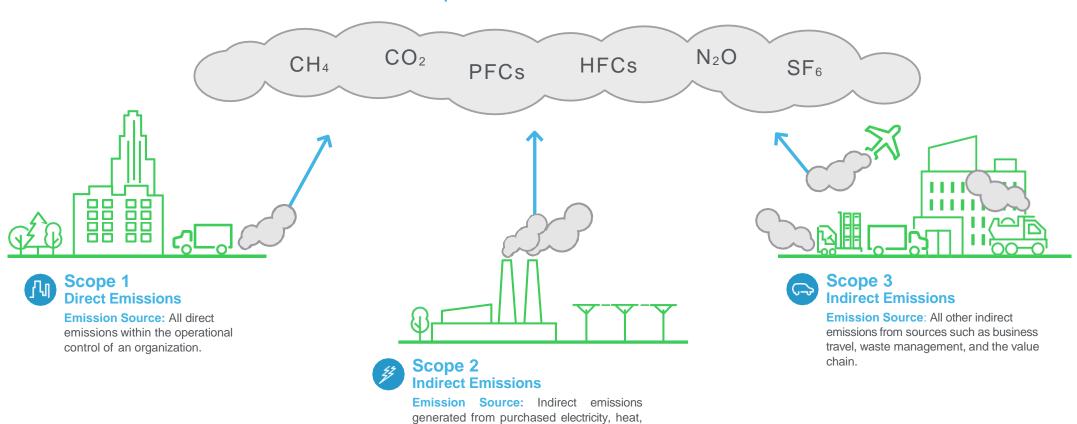
Operational carbon emissions relate to the energy consumed during the use phase of the building.





What are Scope 1, 2, and 3 Emissions?

Atmospheric Greenhouse Gases





steam, or cooling.

Decarbonization is Growing in Importance

Net-zero commitments continue to rise, increasing pressure to act



¹ International Monetary Fund



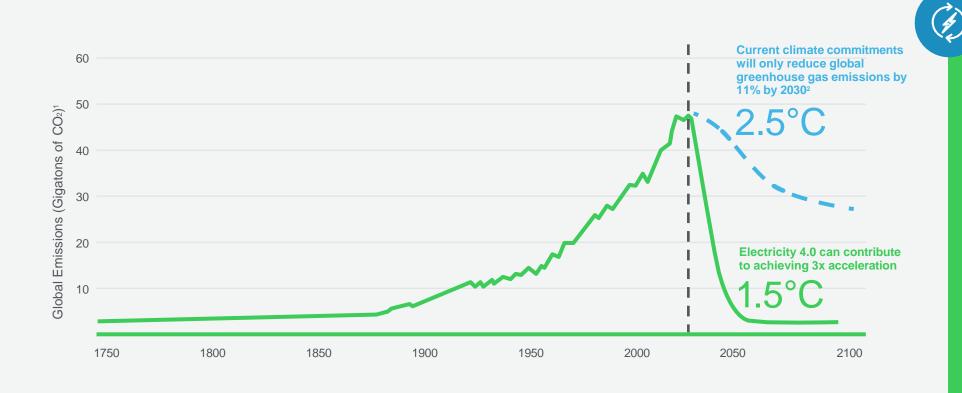
² Fortune

³ SBTi, Annual Progress Report, v 1.2 June 2022

⁴ IEA Energy Technology Perspectives, Note: When both the construction and use phases are taken into consideration, it contributes around 37% of today's global CO₂ emissions

Decarbonization Progress is Being Made...

But we need to go 3x faster





Electricity 4.0 is a combination of **digital** and **electric**. Digital for efficiency – and electric for decarbonization. The combination of both is what makes energy **green** and **smart**, creating a more sustainable world.



¹ Global Carbon Budget (2019); IPCC (2020), ETC, Making clean electrification possible (2021), Schneider Electric Research Institute, Note: View includes industry process emissions, changes in land uses, such as deforestation

² International Monetary Fund

The Ambition to Action Gap

Biggest implementation challenges





Stakeholder alignment



Data collection, reporting, transparency



Budget, financing



Technology, workforce skills



CO₂ science understanding



Roadmap execution

*Out of 539 respondents. 2022 CXO ESG Report, Schneider Electric Research Institute



We Can Help Close the Ambition to Action Gap

Carbon emission reduction impact in existing buildings



Sources:

https://architecture2030.org/why-the-building-sector

https://www.mckinsey.com/industries/engineering-construction-and-building-materials/our-insights/call-for-action-seizing-the-decarbonization-opportunity-in-construction

https://www.se.com/ww/en/insights/sustainability/sustainability-research-institute/back-to-2050.jsp



Our Commitment

We are decarbonizing our own operations and supply chain

2025 Carbon neutral in our operations¹

Net-Zero ready in our operations

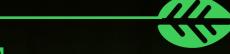
2040 Carbon neutral entire value chain¹

2050 **Net-Zero** entire value chain

1 With carbon offsets



We are helping others decarbonize



50M

People access to green energy by 2025

>14 GW

PPAs advised with our clients3

800 MtCO₂e

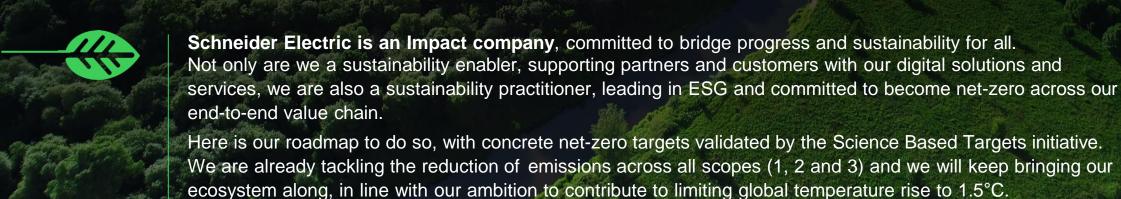
Saved / avoided for our customers by 2025²



² Cumulative since 2018-2025 commitment

^{3 2014} reference year

Schneider Electric Net-Zero Commitment



25% absolute reduction across our entire value chain and "Net-Zero ready" in our operations

(90% reduction of CO₂ emissions and removals for residual emissions)

2030



Net-Zero CO₂ emissions across our entire value chain





2025

Carbon neutral in our operations

(including CO₂ offsets)

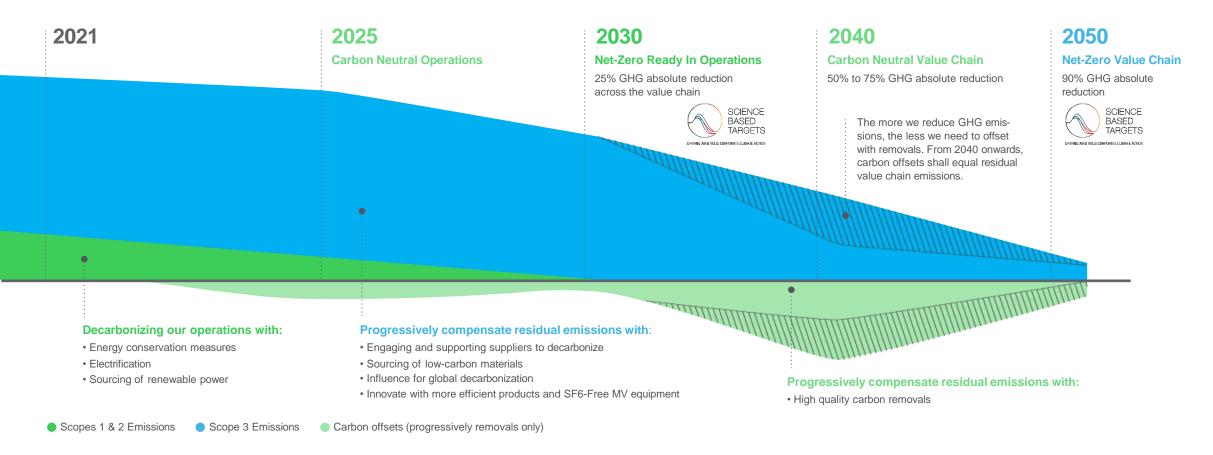
2040

Carbon neutral across our entire value chain

(including CO₂ offsets)



Roadmap Towards Net-Zero Value Chain



Disclaimer: emission reduction curves are indicative and do not commit the group to annual reduction targets. Proportions between scope 1, 2 and 3 are not exact to facilitate the visualization of our emissions reduction's trajectories. All precise carbon footprint data are published in the Group's Universal Registration Documents, and CDP Climate Change responses and are externally assured by accredited third party verifiers



Four Key Drivers for Decarbonization Action





Mandatory and Voluntary Reporting Drive Transparency

Companies are increasingly reporting or being asked to report through voluntary frameworks like CDP



Mandatory reporting ordinances often require energy data disclosure, but focus is shifting to mandatory carbon reporting following the SEC's proposed Climate-Related Disclosures rule. The intent in these rules is that transparency will lead to action.

Local Law 97 in NYC, the EU's Minimum Energy Performance Standard, and Decret Tertiare in France are further examples of regulations moving beyond transparency to require energy and carbon emissions reductions.

The growing market demand for environmental disclosure



680+

investors with US\$130+ trillion in assets are requesting thousands of companies to disclose to them through CDP in 2022



18,700+

companies worth over half of global market capitalization disclosed through CDP in 2022



280+

CDP Supply Chain members, major buyers with US\$6.4 trillion in procurement spend requested thousands of their suppliers to disclose through CDP in 2022

Source: https://www.cdp.net/en/companies



Managing Financial Risks: Carbon Pricing Instruments

Carbon Tax:

A government policy fixing a fee on GHG emissions and/or providing a financial incentive to lower emissions. The market determines the level of emission reductions incentivized by the price.

Emission Trading System (ETS):

Two systems in place where the price of carbon is not fixed by the government but determined by the supply/demand of emissions allowances or credits.

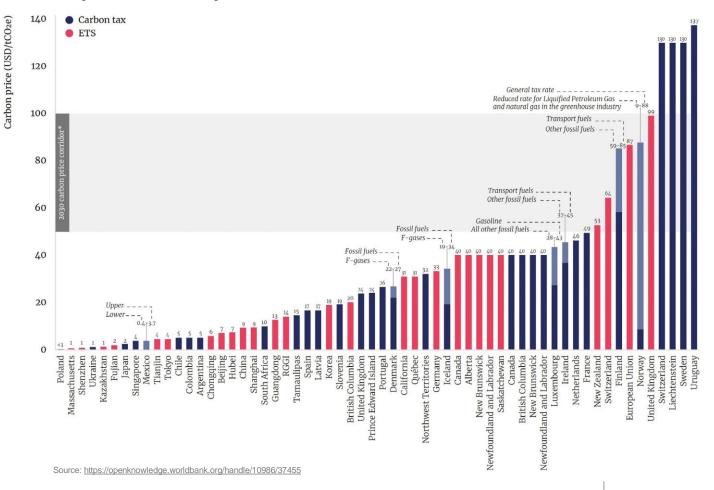
Carbon Credit Mechanism:

System where tradable credits are generated through voluntarily implemented emission reduction or removal activities. Organization can generate carbon credits by demonstrating that emissions have been reduced relative to a contractual baseline.

Evolving Legislation in US:

In the United States, rules and pressure is generated primarily in local city or state markets, such as LL97 in NYC and BERDO in Boston.

Carbon prices as of April 1, 2022

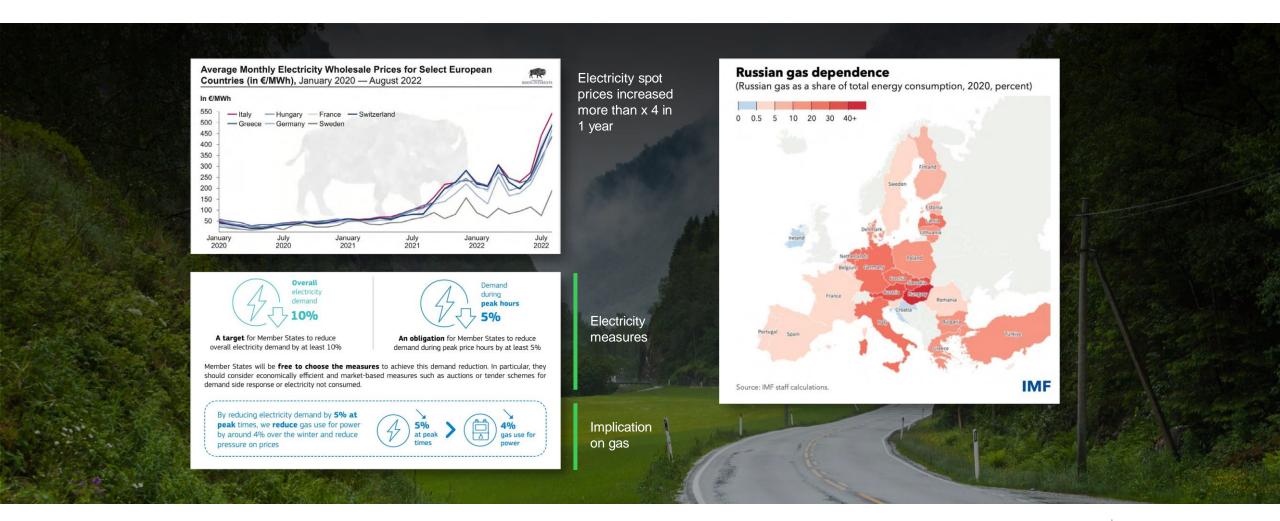






Managing Financial Risks – Energy Price Volatility

2 Zoom in on Europe: gas dependency on Russia trigger an unprecedented energy crisis



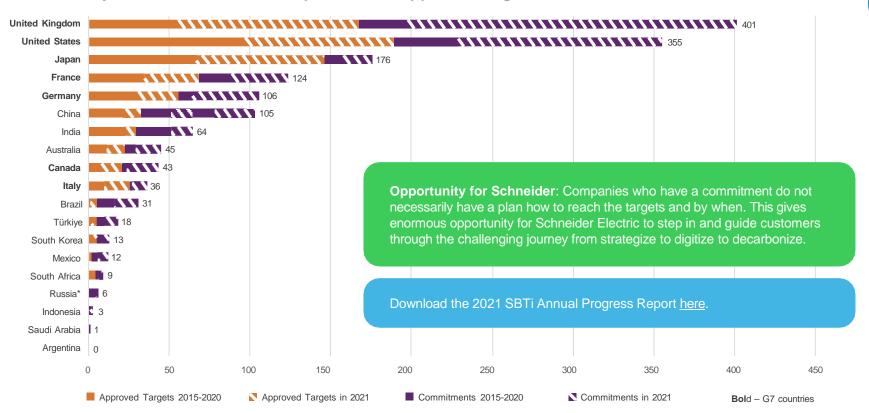
Source: https://ec.europa.eu/commission/presscorner/detail/en/fs 22 5491



Response to Stakeholder Pressure

Record growth in # Science Based Targets initiative (SBTi) commitments and approved targets

SBTi: Country view of G20-based companies with approved targets and commitments as of Dec. 2021





- The number of SBTi companies increased at a record pace in 2021 – three times faster than in 2020.
- More than 1,300 companies set and committed to sciencebased targets, at a rate of over 110 companies per month, compared with 35 companies per month in 2020.
- The rate of companies' target validation more than doubled, from 20 per month on average in 2020, to 49 in 2021, reflecting the initiative's increasing technical capacity and resources to meet demand. In 2022, the SBTi has continued to experience exponential growth.

Source: Sciencebasedtargets.org



Overcoming Operational Challenges Through Digitization





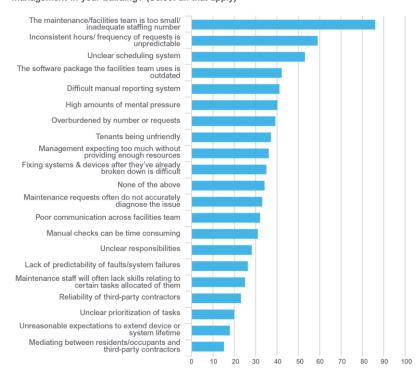
Teams are expected to take on these responsibilities often without adequate resources (skilled labor or budgets) to do so. Inadequate staffing and dated software systems are some of the highest building operations pain points.



The Global Building Management System Market was valued at USD 14.10 billion in 2021 and is expected to reach USD 51.73 billion by 2029, registering a CAGR of 15.53% during the forecast period of 2022-2029. Increase in demand for energy-efficient and eco-friendly buildings will further expand the market.¹

Building Operator Maintenance Pain Points

Targeted at Buyers – What are the primary pain points you face related to maintenance management in your building? (Select all that apply)

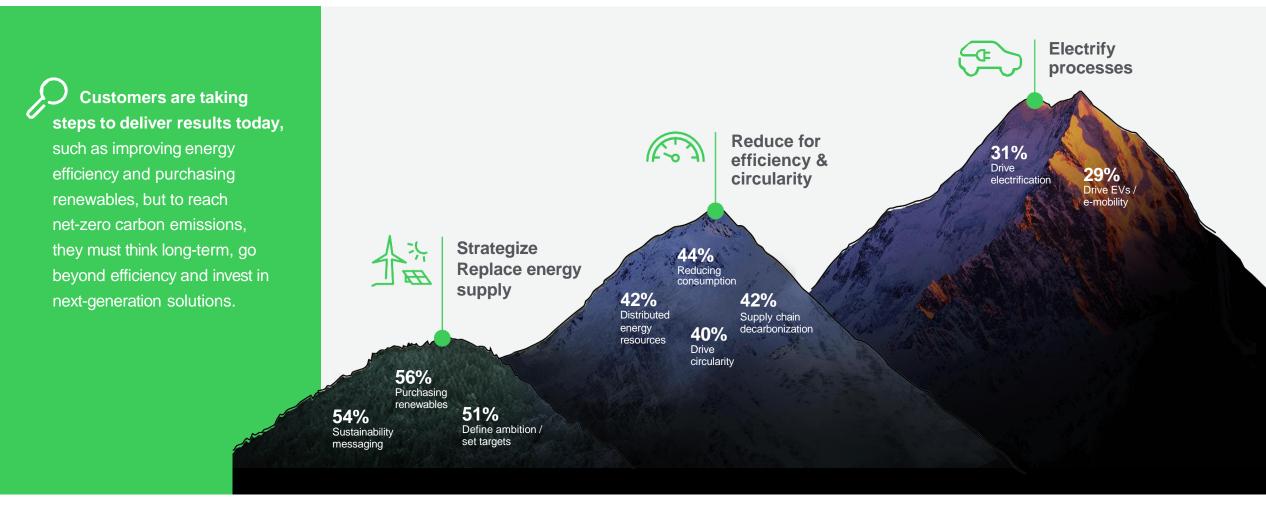


Source: CABA Artificial Intelligence and Predictive Maintenance in Buildings 2021 Report



^{1 &}lt;a href="https://www.databridgemarketresearch.com/reports/global-building-management-system-market">https://www.databridgemarketresearch.com/reports/global-building-management-system-market

What Decarbonization Activities are Customers Pursuing Most Today?



Based on 2022 CXO ESG Report, Out of 539 respondents

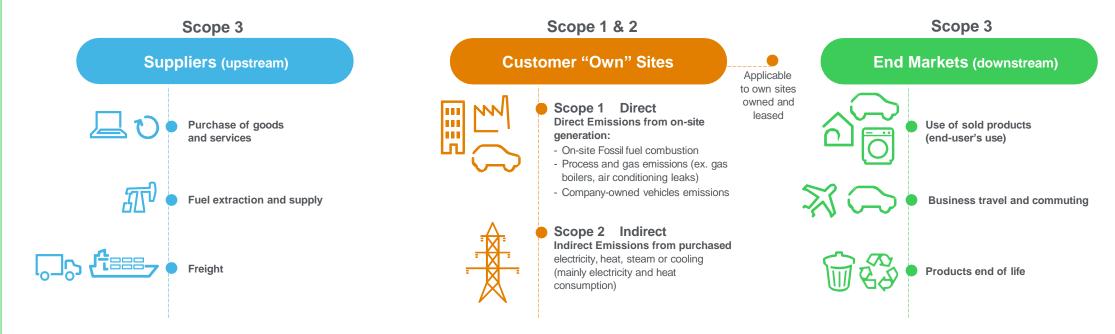


Schneider Helps Reduce the Carbon Footprint of Our Customers

Scope 1: EcoStruxure solutions designed to reduce energy consumption & to electrify the load

Scope 2: Implementation of Green Power Purchase Agreement (PPA) and on-site power generation

Scope 3: Our Green Premium products, circularity strategy offers, and supply chain PPA aggregation services



Learn more about Scope 3 vs. Scope 1 & 2 reduction commitments in the "Demystifying Scope 3 – Findings from Global Compact Denmark and SBTi Workshop" article here.



The Path to Net-Zero Buildings

Strategize and Digitize steps are "pre-requisites" and enablers for the full decarbonization journey



Strategize1. Create decarbonization roadmap



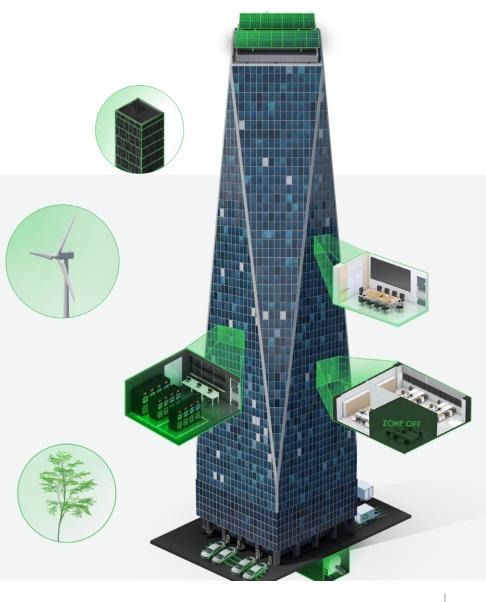
Digitize

- 2. Enable carbon tracking leveraging building information modeling (BIM) for new builds and major retrofits
 - 3. Measure and monitor building energy and carbon with connected data



Decarbonize

- 4. Reduce energy consumption utilizing BMS for efficiency
- 5. Replace energy supply with offsite PPAs
- 6. Electrify transportation
- 7. Electrify and upgrade building infrastructure
- 8. Replace energy supply with onsite renewables and microgrids
- 9. Reduce embodied carbon through sustainable products
- 10. Offset unavoidable operational and embodied carbon emissions







Strategize

Define success



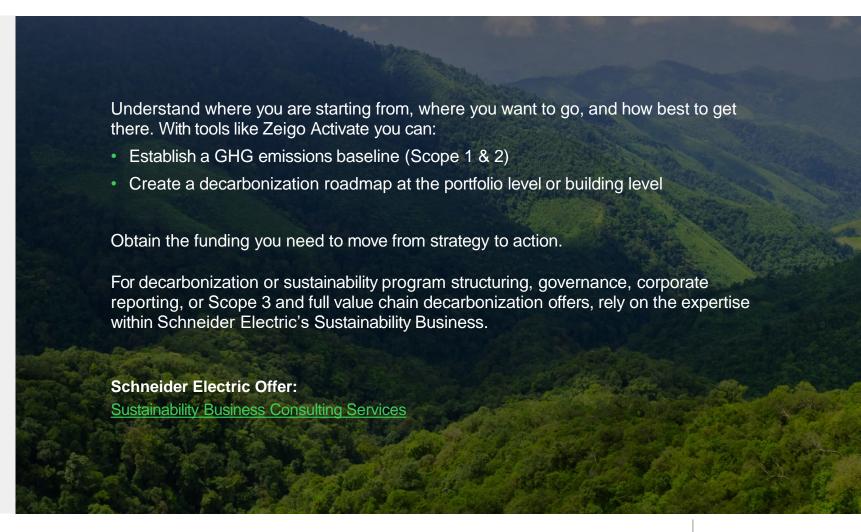
Measure enterprise baseline

Create decarbonization roadmap

Structure program and governance

Engage ecosystem

Communicate commitment



Digitize

Insights to enable action



Monitor resource usage and emissions

Identify savings opportunities

Report and benchmark progress

Measure and monitor your operational carbon performance with connected data: Ongoing energy and carbon tracking, benchmarking, and reporting can be performed with tools like Resource Advisor Power Metering (PowerLogic PowerTag) and intelligent circuit breakers (MasterPacT MTZ) can be deployed for more granular insights, with easy to digest dashboards available in EcoStruxure Energy Hub, EcoStruxure Power, or PME The Advisor suite of products and EcoStruxure Building Advisor Carbon Insights dashboard can identify opportunities for improved operations Enable embodied carbon tracking leveraging BIM for new build and major retrofit (RIB).

Decarbonize

Deliver savings



Reduce energy use

Electrify operations

Replace energy sources

Reducing energy use and cost is typically one of the first steps many customers take on their decarbonization journey, but they must go beyond efficiency to reach net-zero.

Reduce energy use and carbon across the building lifecycle:

- Reduce energy consumption utilizing EcoStruxure Building Operation, EcoStruxure Connected Room Solution, and Planon Integrated Workplace Management Solution for efficiency (reduces Scope 1 & 2)
- Reduce embodied carbon through purchasing better products—(addresses Scope 3)

Find the right solutions to **replace** your energy supply to reduce Scope 2 emissions:

- Procure renewable energy through the Sustainability Business, industry leader in offsite Power Purchase Agreements (PPAs)
- Install renewable energy onsite through Microgrids

Electrify major loads to reduce Scope 1 emissions and take advantage of efforts underway to decarbonize the grid:

Electrify transportation – EV charging for workplace/retail charging, and fleet conversion
 Electrify and upgrade building infrastructure (and envelope) – rely on design partners for guidance on major renovations utilizing tools like ETAP and AED+

Offset unavoidable carbon emissions (Scope 1, 2, and/or 3) with the expertise of the Sustainability Business.



Ranking Decarbonization Steps

| Step | Ease of Deployment | Carbon Impact | Outcome | |
|--|-----------------------|--|--|--|
| 1 Create decarbonization roadmap | Easy | Enabler – must have, SE differentiator | Portfolio and building-level action plans to move from ambition to action | Prerequisite |
| 2 Track embodied carbon | Medium | Enabler – nice to have | CO² transparency – must have for total carbon footprint visibility | |
| 3 Measure and monitor energy and carbon | Medium | Enabler – must have, SE differentiator | CO² transparency – Visibility needed for reporting and insights, enables operational carbon reductions | High ROI short-mid term investment |
| Reduce energy and carbon through automation | Easy | Medium | 15-30% reduction in operational carbon (10-20% total building carbon footprint reduction) | |
| 5 Purchase offsite renewables | Easy | Medium-High, SE differentiator | Operational carbon savings (Scope 2), impact depends on scale purchased | |
| 6 Electrify transportation | Easy-Medium | Low for most customers, exception for logistics or customers with fleets | Operational carbon (fleet – Scope 1) and Scope 3 (commute) savings, impact depends on scale purchased | Mid-Low ROI mid-long term investment |
| Upgrade building systems and electrical infrastructure | Difficult | Medium | 30-60% reduction in operational carbon (20-40% total building carbon footprint reduction) | |
| 8 Install onsite renewables | Medium | Medium, SE differentiator | Operational carbon savings (Scope 2), impact depends on scale and site applicability | |
| 9 Limit embodied carbon | Easy-Medium | Low for most customers, exception developers | Scope 3 reduction, scale of impact depends on level of investment in major retrofits/ new construction across a portfolio | |
| 10 Offset residual carbon emissions | Easy | High | Scope 1 and 3 reduction, impact depends on scale purchased | Low-No ROI short term investment |



A Changemaker for Sustainability

For 15 years, sustainability has been at the core of Schneider Electric's transformation journey. The Group is now a world corporation leader in sustainability and a key enabler for all stakeholders in its ecosystem to accelerate their own energy efficiency and sustainability transition. With this experience, comes a strong belief that what makes Schneider Electric stand out today and tomorrow is that it is an impact company.

"Companies need to have a net positive mindset where they can benefit from solving the world's problems instead of creating them. This restorative mindset is aligned with Schneider Electric's impact company model that can be a true driver for change.

Bertrand Piccard

Chairman of the Solar Impulse Foundation



An Impact company seeks to address the needs of all stakeholders in its ecosystem, from employees to supply chain partners, customers, as well as local communities and institutions.

To deliver sustainability in its entire value chain, it must combine a solid profitability with leading practice on all Environmental, Social and Governance dimensions.

It means that an impact company has inherently aligned and integrated its purpose and its business mission to ensure its corporate value delivers on sustainability needs and ambitions.

Watch Schneider's Impact Company Model video.



Customer Story – United Therapeutics

One of the largest net-zero commercial buildings in the U.S.

The Challenge:

- Provide a smart building with the ability to produce more energy than it consumes.
- Integrate multiple vendors, including solar, lighting, and window/shade, into a single front end
- Provide analytics depicting the building's energy utilization, including the validation of net-zero status

The Solution:

- Digitize:
 Power Monitoring Expert for power meter and BTU meter monitoring
- Reduce energy use:
 EcoStruxure for Buildings
 (EcoStruxure Building Operation)
 to ensure smart energy usage.
 Further smart integration of
 operable window and lighting
 control, and plant optimization
 software. Minimized cooling energy
 with electrochromic glass, Earth
 labyrinth cooling, and chilled beam
 cooling
- Electrify and replace
 energy source:
 Incorporation of cutting-edge
 technology, including photovoltaic
 energy harvesting and geothermal
 heat recovery

The Outcome:

- Complete building integration using EcoStruxure for Buildings to allow for all smart connections within the building to be localized to a single source of truth to validate & maintain net zero status
- Energy Dashboard to explore the building's energy systems, predictive models and history to drive sustainable change and awareness with occupants
- When in ventilation mode, the entire building consumes as much energy as a typical American suburban home.
- Certified LEED Platinum



We had this really clear mission to minimize our impact on the environment. Schneider was one of the early partners we brought to the team to help us do that. Without that focus on building controls and system integration, I do not think we would have achieved our goal of building a netzero energy building."

Thomas Kaufman

Senior Director, Corporate Real Estate, United Therapeutics Corporation







Customer Story – Citycon

New, multi-use city center and shopping mall in Finland

The Challenge:

- · Minimize operational and energy costs
- Partner with an integrated solution provide for both building automation system and smart energy system
- · Achieve "Zero Energy Building" status and LEED Gold Excellence certification
- Be the most environmentally responsible and eco-friendly urban center in Europe

The Solution:

Strategize:

SE became a digital technology and sustainability partner for the entire lifecycle, and helped secure EU stimulus funding for microgrid SaaS.

Digitize: Jointly created digital user interface for Building Management System and Microgrid

The Outcome:

- 15% savings reduction in energy use
- CO₂ reduction: 335k tCO₂/year
- Onsite storage capacity 1500kWh
- Payback period for Smart Energy Systems by Schneider Electric: Approximately 4 years



We are aiming to be zero carbon in terms of energy use. It's one huge ecosystem, with integrated intelligent energy management. The entire Lippuiaiva centre utilizes renewable energy, such as geothermal and solar.

The common goal of Schneider Electric and us is to ensure that future generations can breathe clean air.'

Risto Seppo

Property Development Director, Citycon



Learn more:

Europe's Most Environmentally Responsible City Center (video)

Citycon Use Case eBrochure

Get more insight on this story. Reach out to Ellen Tartantur, Marketing Manager, MicroGrid & Prosumer.





Customer Story – Aspiria

Building a campus of the future today, in Kansas (US)

The Challenge:

Maintain low energy costs, identify and prevent energy waste, and maximize operational efficiency

The Solution:

Aspiria is an innovation campus of world-class workplaces, facilities, and public spaces. Implemented by C&C Group, a master-level BMS EcoXpert partner, it aimed to improve the comfort, quality, and cost of its campus.

Reduce for efficiency:
 Schneider and C&C Group provided sustainability, efficiency, and reliability by modernizing the existing BMS system to EcoStruxure Building Operation and utilizing EcoStruxure Building Advisor and EcoStruxure Power Monitoring Expert.

The Outcome:

- Less than 2-year ROI
- 16% reduction in annual energy consumption
- 36% reduction in carbon footprint
- \$1.5 million annual energy cost savings
- From 2019 to 2022: \$700k annual labor cost savings
- 0% downtime for any major building equipment





EcoXpert Success Perspective:

<u>C&C Group Connects Profitability and Operational</u> Efficiency with EcoStruxure | Schneider Electric

Customer Success Perspective:

Building a Campus of the Future with EcoStruxure Solutions for Aspiria | Schneider Electric

Get more insight on this story. Reach out to <u>Ewa Zazel</u>, Offer Marketing Program Owner.





Schneider Electric Story – Technopole

Existing office space in Grenoble, France gets a major update to meet sustainability targets

The Challenge:

- · No sustainability credentials
- Difficult to add new technology and no data visibility
- Unattractive old buildings spread over different sites

The Solution:

- Digitize: Data-driven design and build via BIM modeling and energy simulation
- Reduce for efficiency: Space and meeting room management to increase safety and efficiency

The Outcome:

- Achieved net-zero carbon operation and highest LEED certification in France
- 43kWh per sqm per year (Target 45kWh)
- Platinum LEED in Operations certified (91 points)
- Platinum LEED Design Build + Construction (83 points)



Get more insight on this story. Reach out to Pascal Positello, Director of IntenCity and Technopole sites.

Read the case study: Technopole – Grenoble



Schneider Electric Story – IntenCity

Net-zero building sets the bar high for sustainability

The Challenge:

 Be the most efficient building in the world

The Solution:

Electrify and replace energy sources:

All electric and microgrid ready, with green energy sources onsite: 4000m² photovoltaic, 2 wind turbines, 300kW battery storage

Digitize:

Data driven design and build via BIM modeling and energy simulation. Real-time communication supporting energy monitoring, security, flexible workspace management and occupant services

The Outcome:

- Net-zero carbon emissions
- 37kWh per sqm per year
 10X more efficient than existing European buildings
- Platinum LEED in progress: 103 points
- 970MWh from onsite renewable energy sources – enough to power 200 homes
- Space and meeting room management to increase safety and efficiency
- Real-time occupancy-adjusted energy consumption





Read the case study: IntenCity – Grenoble

Get more insight on this story. Reach out to <u>Pascal Positello</u>, Director of IntenCity and Technopole sites.





Schneider Electric Story – Le Hive

A successful journey to a net-zero building

The Challenge:

Soon after beginning a new lease, the Schneider Electric facility team identified that the HVAC system in their new 35,000 m² Paris headquarters was wasting energy. They wanted to reduce energy and achieve a payback within the lease period, reduce CO₂, improve power reliability, and improve productivity while complying with cybersecurity standards and supporting sustainability certifications. The work also needed to be carried out in a way that was non-disruptive to occupants and visitors.

The Solution:

- Reduce through efficiency:
 An intelligent network of connected products and software was used to focus first on actions that would bring quick payback. These included: automated adjustment of ambient temperature, management of cold and hot production, and integration with the EcoStruxure Building Operation system to have better visibility into HVAC operations and optimize performance.
- Replace energy sources:
 Efforts focused integrating renewable energy sources like geothermal or photovoltaic.

The Outcome:

- Achieved a 50% reduction in energy consumption, becoming three times more energy efficient within only a couple of years.
- Reduced CO₂ emissions by 76%
- The building also gained LEED and BREAM certifications.





Get more insight on this story. Reach out to <u>Caroline Denoux</u>, Global Marketing Communication Manager.





